



Town of West Hartford, Connecticut

\$324,275,000 Taxable General Obligation Bonds, Series 2021B

"Aaa / AAA"

June 2021

Co-Manager

Baird was selected to be a co-manager for the Town of West Hartford's POB financing after a comprehensive RFP process (Raymond James was lead, FHN Financial and Piper Sandler were the other two co-managers). The 25-year financing was structured with serial bonds for the first 15 years, followed by two term bonds with a 10-year optional par call. The order priority on the 2021 POBs was net designated, enabling Baird to demonstrate the breadth of its institutional investor relationships. As the table below indicates, Baird garnered more designations than any other co-manager.

Firm	Role	Designations
Raymond James	Lead	\$437,162
Baird	Co-Mgr.	\$114,459
Piper Sandler	Co-Mgr.	\$100,285
FHN Financial	Co-Mgr.	\$77,573

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