









































Minnesota K-12 Experience

BAIRD

 South St. Paul Public Schools Special School District No. 6 (South St Paul Public Schools) <i>Sole Manager</i> \$9,365,000 October 2022	 Independent School District No. 500 (Southland) <i>Sole Manager</i> \$1,025,000 October 2022	 Independent School District No. 477 (Princeton) <i>Sole Manager</i> \$3,560,000 October 2022	 Independent School District No. 2580 (East Central) <i>Sole Manager</i> \$4,145,000 October 2022	 Independent School District No. 739 (Kimball) <i>Sole Manager</i> \$8,170,000 October 2022
 Richfield Public Schools Independent School District No. 280 (Richfield) <i>Sole Manager</i> \$2,185,000 October 2022	 Edina Public Schools Independent School District No. 273 (Edina) <i>Sole Manager</i> \$14,200,000 October 2022	 MINNETONKA PUBLIC SCHOOLS Independent School District No. 276 (Minnetonka) <i>Sole Manager</i> \$3,725,000 September 2022	 Triton City United Independent School District No. 2905 <i>Sole Manager</i> \$5,075,000 September 2022	 Independent School District No. 319 (Nashauk-Kewatin) <i>Sole Manager</i> \$2,900,000 August 2022
 Independent School District No. 831 (Forest Lake) <i>Sole Manager</i> \$4,995,000 August 2022	 MINNETONKA PUBLIC SCHOOLS Independent School District No. 276 (Minnetonka) <i>Sole Manager</i> \$8,985,000 July 2022	 Independent School District No. 2904 (Tracy Area) <i>Sole Manager</i> \$17,810,000 July 2022	 7421 Independent School District No. 742 St. Cloud <i>Sole Manager</i> \$14,630,000 June 2022	 SoWashCo Independent School District No. 833 (South Washington County) <i>Sole Manager</i> \$34,905,000 May 2022
 7421 Independent School District No. 742 St. Cloud <i>Placement Agent</i> \$74,800,000 May 2022	 Independent School District No. 508 (St. Peter) <i>Placement Agent</i> \$48,620,000 April 2022	 Red Lake County Central Independent School District No. 2906 <i>Sole Manager</i> \$13,720,000 March 2022	 Independent School District No. 319 (Nashauk-Kewatin) <i>Sole Manager</i> \$44,765,000 March 2022	 Independent School District No. 625 Saint Paul <i>Sole Manager</i> \$21,215,000 March 2022
 Independent School District No. 861 (Winona) <i>Sole Manager</i> \$15,490,000 February 2022	 Independent School District No. 23 (Frazee-Vergas) <i>Sole Manager</i> \$1,796,000 February 2022	 Independent School District No. 227 (Chatfield) <i>Sole Manager</i> \$1,725,000 February 2022	 MINNETONKA PUBLIC SCHOOLS Independent School District No. 276 (Minnetonka) <i>Sole Manager</i> \$7,000,000 February 2022	 LPA Independent School District No. 2889 (Lake Park-Audubon) <i>Sole Manager</i> \$22,960,000 January 2022
 Independent School District No. 75 (St. Clair) <i>Sole Manager</i> \$15,000,000 January 2022	 Independent School District No. 726 (Becker Public Schools) <i>Sole Manager</i> \$44,008,444 January 2022	 Independent School District No. 309 (Park Rapids Area Schools) <i>Sole Manager</i> \$30,000,000 January 2022	 CENTENNIAL SCHOOLS Independent School District No. 12 (Centennial) <i>Sole Manager</i> \$58,660,000 January 2022	 Independent School District No. 381 (Lake Superior) <i>Sole Manager</i> \$32,300,000 January 2022
 Independent School District No. 2908 (Brandon-Evanville) <i>Sole Manager</i> \$4,895,000 January 2022	 CENTRAL PUBLIC SCHOOLS Independent School District No. 108 (Central Public Schools) <i>Sole Manager</i> \$27,675,000 January 2022	 Independent School District No. 756 (Bloomington Prairie) <i>Sole Manager</i> \$27,345,000 January 2022	 Independent School District No. 2908 (Brandon-Evanville) <i>Sole Manager</i> \$9,405,000 December 2021	 CENTRAL PUBLIC SCHOOLS Independent School District No. 108 (Central Public Schools) <i>Sole Manager</i> \$9,375,000 December 2021
 Independent School District No. 756 (Bloomington Prairie) <i>Sole Manager</i> \$9,525,000 December 2021	 Independent School District No. 254 (Houston) <i>Sole Manager</i> \$1,510,000 November 2021	 Independent School District No. 2888 (Clinton-Graceville-Boardsley) <i>Sole Manager</i> \$2,185,000 November 2021	 Independent School District No. 2180 (MACCRAY) <i>Sole Manager</i> \$745,000 November 2021	 MINNETONKA PUBLIC SCHOOLS Independent School District No. 276 (Minnetonka) <i>Sole Manager</i> \$745,000 November 2021

Baird in Minnesota

- 10 fixed income professionals including 6 public finance professionals
- 65+ professionals across the State including 34 retail advisors
- **No. 1** lead managing underwriter by number of K-12 Minnesota issues in 2022¹
- **No. 1** underwriter for issues \$100, \$50, \$20 and \$10 million or less by number of issues in 2022 – Nationally and Midwest¹
- **\$6.1 Billion** in funding for Minnesota K-12 issuers since March 2014²

Services Provided

- Capital Needs Planning
- Debt Structuring, Issuance and Management
- Refinancing Outstanding Bonds/Loans
- Market Access through Nationally Ranked Underwriting Desk¹
- Credit Rating Assistance and Strategy Development
- Continuing Disclosure Filing Assistance
- Bond Election Tax Impact Assistance

Contact Us



Mike Hoheisel
 Managing Director
 (651) 365-2582
mhoheisel@rwbaird.com



Matt Rantapaa
 Senior Vice President
 (651) 365-2583
mrantapaa@rwbaird.com



Sam Hylle
 Financial Analyst
 (651) 365-2587
shylle@rwbaird.com



Spencer Peka
 Quantitative Analyst
 (651) 365-2584
speka@rwbaird.com

7755 3rd Street North, Suite 400
 Oakdale, MN, 55128

Discover the Baird Difference

BAIRD

About Baird

Founded in 1919 in Milwaukee, Wisconsin, Baird is an independent and employee-owned firm with more than 200 locations and affiliates in the United States, Europe, and Asia. In addition to businesses in public finance and fixed income sales and trading, we offer private wealth management and asset management services across the country, and are a premier investment banking, private equity sales and trading partner to corporations and institutional clients. Leveraging our deep expertise and the belief that integrity is irreplaceable, we focus on how to achieve great outcomes for our municipal, individual, institutional, and corporate clients.

INDEPENDENT	BALANCED	DEEP EXPERTISE
Being privately held and employee-owned lets us maintain a steadfast client focus.	Our five complementary businesses don't just broaden our capabilities for clients. They diversify our sources of revenue and help to insulate the firm from cyclical weakness.	Ranked No. 1 Important small-/mid-cap research advisory firm by Coalition Greenwich. ³
A GREAT PLACE TO WORK		A TRUSTED PARTNER
As one of the <i>Fortune</i> 100 Best Companies to Work For®, we attract and retain top talent.	This is why we've continued to grow wisely, even as other firms were downsizing or restructuring.	We view the \$360 billion ⁴ that we manage and oversee as a measure of the trust placed in us, and we strive to earn it every day.
50 STATES	NO. 1 UNDERWRITER	
During the past 10 years, Baird has served municipal issuers in all 50 states as well as Washington, D.C. ¹	Baird has been ranked the country's No. 1 municipal underwriter by number of issues collectively since 2009. ¹	

Employee-Owned Firm with Capital to Support and Commit to Municipal Business

4,800 employees

Global Perspective

Baird has approximately 4,800 employees and over 200 locations in the United States, Europe and Asia.

5 Complementary Business Units



About Baird Public Finance

Baird is one of the few fixed income firms in the country able to bring a broad platform of advisory, underwriting, bond placement and consulting services to our clients' unique needs. Leveraging our full-service approach, Baird is ranked among the top public finance firms both regionally and nationwide.

¹Source: Ipreo MuniAnalytics as of December 31, 2022. Does not include Private Placements or Notes.

²Source: Ipreo MuniAnalytics and Baird as of December 31, 2022.

³As of June 30, 2022

⁴Coalition Greenwich 2022 surveys of North American Equity Investors. Surveys conducted with 94 small-cap and mid-cap fund managers, 241 generalist portfolio managers and 241 traders. Rankings for qualitative metrics based on leading research firms in surveys.

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