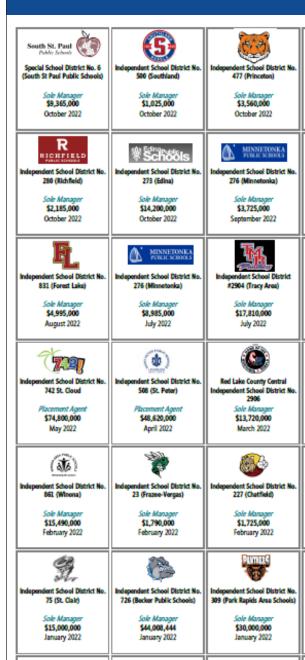
# Minnesota K-12 Experience







\$4,145,000

October 2022

TITANS

**Baird in Minnesota** 

• 10 fixed income professionals including 6

public finance professionals • 65+ professionals across the State

including 34 retail advisors

issuers since March 2014<sup>2</sup>

• Debt Structuring, Issuance and

• Refinancing Outstanding Bonds/Loans • Market Access through Nationally Ranked

• Credit Rating Assistance and Strategy

Continuing Disclosure Filing Assistance

• Bond Election Tax Impact Assistance

Services Provided

Management

Development

**Contact Us** 

• Capital Needs Planning

Underwriting Desk1

• No. 1 lead managing underwriter by

• No. 1 underwriter for issues \$100, \$50,

number of K-12 Minnesota issues in 20221

\$20 and \$10 million or less by number of issues in 2022 - Nationally and Midwest<sup>1</sup>

• \$6.1 Billion in funding for Minnesota K-12

\$8,170,000 October 2022

nt School District No

\$2,900,000 August 2022



\$34,905,000 May 2022



625 Saint Paul

\$21,215,000 March 2022



nt School District No

\$22,960,000 January 2022

381 (Lake Superior)

\$32,300,000

January 2022

CENTRAL



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7755 3rd Street North, Suite 400 Oakdale, MN, 55128



\$5,075,000 September 2022

7337 742 St. Cloud

> \$14,630,000 June 2022

nt School District N

\$44,765,000

319 (Nashwauk-Keewatin)

March 2022

nt School District N

\$7,000,000 February 2022

\$58,660,000 January 2022

CENTENNIAL

ΒE

\$9,405,000 December 2021

\$9,375,000 December 2021

CENTRAL

\$27,675,000

January 2022

\$1,510,000

ΒE

\$4,895,000

January 2022



\$27,345,000

January 2022



2180 (MACCRAY)

\$2,085,000

t School District I

\$745,000

## Discover the Baird Difference



#### **About Baird**

Founded in 1919 in Milwaukee, Wisconsin, Baird is an independent and employee-owned firm with more than 200 locations and affiliates in the United States, Europe, and Asia. In addition to businesses in public finance and fixed income sales and trading, we offer private wealth management and asset management services across the country, and are a premier investment banking, private equity sales and trading partner to corporations and institutional clients. Leveraging our deep expertise and the belief that integrity is irreplaceable, we focus on how to achieve great outcomes for our municipal, individual, institutional, and corporate clients.

INDEPENDENT	BALANCED	DEEP EXPERTISE
Being privately held and employee-owned lets us maintain a steadfast client focus.	Our five complementary businesses don't just broaden our capabilities for clients. They diversify our sources of revenue and help to insulate the firm from cyclical weakness.	Ranked <b>No. 1</b> Important small-/mid-cap research advisory firm by Coalition Greenwich. <sup>3</sup>
A GREAT PLACE TO WORK		A TRUSTED PARTNER
As one of the <i>Fortune</i> 100 Best Companies to Work For®, we attract and retain top talent.	This is why we've continued to grow wisely, even as other firms were downsizing or restructuring.	We view the \$360 billion <sup>4</sup> that we manage and oversee as a measure of the trust placed in us, and we strive to earn it every day.
50 STATES	NO. 1 UNDERWRITER	
During the past 10 years, Baird has served municipal issuers in all 50 states as well as Washington, D.C. <sup>1</sup>	Baird has been ranked the country's <b>No. 1</b> municipal underwriter by number of issues collectively since 2009. <sup>1</sup>	

Employee-Owned Firm with Capital to Support and Commit to Municipal Business

### 4,800 employees

### **Global Perspective**

Baird has approximately 4,800 employees and over 200 locations in the United States, Europe and Asia.

### **5 Complementary Business Units**



### **About Baird Public Finance**

Baird is one of the few fixed income firms in the country able to bring a broad platform of advisory, underwriting, bond placement and consulting services to our clients' unique needs. Leveraging our full-service approach, Baird is ranked among the top public finance firms both regionally and nationwide.

<sup>&</sup>lt;sup>1</sup>Source: Ipreo MuniAnalytics as of December 31, 2022. Does not include Private Placements or Notes.

<sup>&</sup>lt;sup>2</sup>Source: Ipreo MuniAnalytics and Baird as of December 31, 2022.

<sup>&</sup>lt;sup>3</sup>As of June 30, 2022

<sup>&</sup>lt;sup>4</sup>Coalition Greenwich 2022 surveys of North American Equity Investors. Surveys conducted with 94 small-cap and mid-cap fund managers, 241 generalist portfolio managers and 241 traders. Rankings for qualitative metrics based on leading research firms in surveys.

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