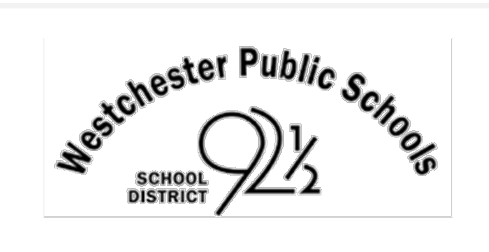


# BAIRD'S ILLINOIS EDUCATION EXPERIENCE

**BAIRD**

## Illinois School Districts Served



## Education Team



**Amy Young**  
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**Adam Holstine**  
Vice President  
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## Baird Value-Added Services

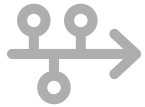
- Debt Management and Refinancing
- Capital Needs Planning
- Credit Rating Assistance and Strategy Development
- Bond Election Assistance
- Post-Issuance Guidance and Procedures
- Debt Issuance and Execution

*This is not a complete analysis of every material fact regarding any company, industry or security. The opinions expressed here reflect our judgment at this date and are subject to change. The information has been obtained from sources we consider to be reliable, but we cannot guarantee the accuracy.*

# BAIRD'S PRESENCE IN ILLINOIS

BAIRD

## Strong and Growing Presence



### 85+ Year History

Opened Baird operations in Illinois in 1935.



### \$5.5+ Million

Funding non-profit organizations throughout Illinois Communities since 2010.<sup>1</sup>



### 400+

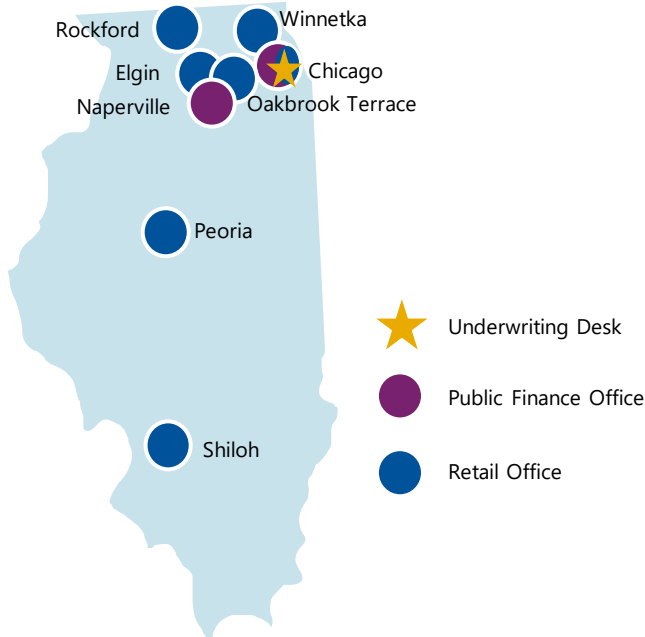
Professionals in eight offices across the State.



### \$12.5 Billion

In assets managed for over 35,440 Illinois residents.<sup>2</sup>

## Fixed Income Offices



## Fixed Income Platform



### 16

Institutional sales and trading professionals in Chicago.



### 6

Public finance professionals in Chicago and Naperville.

## Illinois Based Underwriter



**Bryan Derdenger**  
Managing Director  
Underwriting  
(312) 578-2064  
BDerdenger@rwbaird.com

- Resides in Illinois and works out of our Naperville office.
- Knows the intricacies of Illinois credits which is extremely valuable during pricings.
- Leverages a major underwriting and fixed income trading center in Chicago.
- The underwriters for most of our competitors reside and operate out of State (e.g. California, Minnesota, Missouri, New York, and Ohio).

<sup>1</sup> Source: IPREO MuniAnalytics and Baird as of June 30, 2023  
<sup>2</sup> As of June 30, 2023

Discover the  
*Baird Difference*