

Commitment to California and K-12 Education

BAIRD

75+ Associates



In the State of California

7 Offices



Located in California since 2007

\$1.3 Million



In funding for non-profit organizations throughout California since 2010

\$8.4 Billion



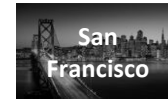
In assets managed for 1,200+ California residents

\$31.4 Billion



K-12 underwriting funding nationwide since 2018*

LOCATIONS



EXPERTISE

Top Ranked Underwriting*

- **No. 1** based on number of issues collectively since 2009 nationally.
- **No. 2** for K-12 financings based on number of issues collectively since 2019 nationally.
- **\$17.4 Billion** in underwriting funding in California since 2013.

Bond Underwriting

- General Obligation Bonds (GO)
- Certificates of Participation (COPs)
- Special Tax Bonds (CFDs/Mello-Roos)
- Tax and Revenue Anticipation Notes (TRANS)
- Interim Bridge Financings
- Tax-Exempt and Taxable Refunding Bonds
- Private Placement Financings

BAIRD CALIFORNIA K-12 TEAM

Baird's California K-12 team is led by veteran banker, John Baracy. John specializes in the management, structuring and underwriting of new money and refunding general obligation bonds, certificates of participation/leases, special tax bonds, and tax and revenue anticipation notes. The team provides innovative, tailored solutions to meet the diverse financial needs of California K-12 school districts.



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*Source: Ipreo MuniAnalytics as of December 31, 2023. Does not include private placements or notes.

Notable California K-12 Education Underwriting Experience

BAIRD

 <p>Anaheim Elementary School District (Orange County) \$95,030,000 G.O. Bonds 2016</p>	 <p>Buckeye Union School District (El Dorado County) \$25,735,000 G.O. Bonds 2014</p>	 <p>Calexico Unified School District (Imperial County) \$42,800,000 G.O. Bonds 2022</p>	 <p>Chula Vista Elementary School District (San Diego County) \$42,420,000 COPs 2014</p>	 <p>Culver City Unified School District (Los Angeles County) \$53,000,000 G.O. Bonds 2017</p>	 <p>Dublin Unified School District (Alameda County) \$100,000,000 G.O. Bonds 2017</p>
 <p>Emerald Unified School District (Alameda County) \$137,334,746 BANS, G.O. Bonds 2011-2019 8 transactions</p>	 <p>Fairfield-Suisun Unified School District (Solano County) \$49,615,000 G.O. Bonds 2012</p>	 <p>Huntington Beach City School District (Orange County) \$198,507,753 COPs, G.O. Bonds 2010-2020 8 transactions</p>	 <p>John Swett Unified School District (Contra Costa County) \$9,200,000 G.O. Bonds 2021</p>	 <p>Lindsay Unified School District (Tulare County) \$37,107,145 BANS, G.O. Bonds, QZAB 2013-2023 9 transactions</p>	 <p>McFarland Unified School District (Kern County) \$68,720,000 G.O. Bonds 2012-2020 10 transactions</p>
 <p>Natomas Unified School District (Sacramento County) \$59,020,000 G.O. Bonds 2020</p>	 <p>Oak Grove School District (Santa Clara County) \$350,938,236 G.O. Bonds 2015-2023 10 transactions</p>	 <p>Oxnard School District (Ventura County) \$501,601,626 COPs, G.O. Bonds, TRANs 2008-2023 19 transactions</p>	 <p>Panama-Buena Vista Union School District (Kern County) \$18,000,000 G.O. Bonds 2019</p>	 <p>Petaluma City Elementary School District (Sonoma County) \$8,470,000 G.O. Bonds 2011</p>	 <p>San Carlos Elementary School District (Santa Mateo County) \$201,009,304 G.O. Bonds, TRANs 2013-2023 10 transactions</p>
 <p>San Lorenzo Unified School District (Alameda County) \$43,000,000 G.O. Bonds 2023</p>	 <p>San Luis Coastal Unified School District (San Luis Obispo County) \$50,000,000 G.O. Bonds 2015</p>	 <p>Santa Clara Unified School District (Santa Clara County) \$34,160,000 G.O. Bonds 2010</p>	 <p>Santa Cruz City High School District (Santa Cruz County) \$51,545,000 G.O. Bonds 2013</p>	 <p>Santa Maria Joint Union High School District (Santa Barabara and San Luis Obispo County) \$211,196,779 COPs, G.O. Bonds 2014-2022 5 transactions</p>	 <p>Santa Monica-Malibu Unified School District (Los Angeles County) \$1,727,080,327 BANS, G.O. Bonds, COPs 2009-2023 22 transactions</p>
 <p>Simi Valley Unified School District (Ventura County) \$309,080,000 G.O. Bonds 2016-2023 5 transactions</p>	 <p>Stockton Unified School District (San Joaquin County) \$61,000,000 G.O. Bonds 2018</p>	 <p>Tracy Joint Unified School District (San Joaquin County) \$12,000,000 G.O. Bonds 2009</p>	 <p>Twin Rivers Unified School District (Sacramento County) \$221,000,000 G.O. Bonds 2020-2023 5 transactions</p>	 <p>Upland Unified School District (San Bernardino County) \$71,481,972 G.O. Bonds 2018-2022 7 transactions</p>	 <p>Upper Lake Unified School District (Lake County) \$31,170,144 COPs, G.O. Bonds 2018-2022 8 transactions</p>

Note: Source: Ipreo MuniAnalytics as of December 31, 2023. Some financings were completed by Baird's California Public Finance Group while at another firm.

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